Department of Real Estate P. O. Box 187000 2 Sacramento, CA 95818-7000 3 Telephone: (916) 227 - 07895 6

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DEPARTMENT OF REALESTA

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

PENNY REALTY, INC., GREGORY SHAWN FLAHERTY,

Respondents.

No. H-2550 SD

OAH NO. L-2000030076

STIPULATION AND AGREEMENT

It is hereby stipulated by and between PENNY_REALTY, INC. dba ReMax Coastal Properties (hereinafter "Respondent PENNY") and GREGORY SHAWN FLAHERTY (hereinafter "Respondent FLAHERTY") and their attorneys of record Steven F. Spierer and Charles I. Karlin, and Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for purpose of settling and disposing of the Accusation filed February 17, 2000 in this matter:

All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA) (Government Code Section

H-2550 SD Page 1

11500 et seq.), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

- 2. Respondents have received, read and understand the Statement to Respondents, the Discovery Provisions of the APA, and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. On February 28, 2000, Respondents filed their Notices of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw their Notices of Defense. Respondents acknowledge that by withdrawing said Notices of Defense they will thereby waive their right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interests of expedience and economy, Respondents choose not to contest these allegations, but to remain silent and understand that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facia basis for the disciplinary action stipulated to herein. The Real Estate

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Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as her Decision in this matter, thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondents shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- 6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.
- 7. Respondents understand that by agreeing to this Stipulation and Agreement in Settlement, Respondents agree to pay, pursuant to Section 10148 of the Business and Professions Code, the cost of the audit which led to this disciplinary action. The amount of said costs is \$3,822.02.
- 8. Respondents have received, read, and understand the "Notice Concerning Costs of Subsequent Audit.". Respondents further understand that by agreeing to this Stipulation and

H-2550 SD Page 3

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Agreement in Settlement, the findings set forth below in the DETERMINATION OF ISSUES become final, and that the Commissioner may charge Respondents for the costs of any subsequent audit conducted pursuant to Section 10148 of the Business and Professions Code to determine if the violations have been corrected. The maximum costs of said audit will not exceed \$3,822.02.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

I,

The conduct of Respondent PENNY, as described in the Accusation, constitutes cause for the suspension or revocation of the real estate license and license rights of Respondent PENNY under the provisions of Sections 10176(a) and 10176(i) of the Business and Professions Code and Section 10177(d) of the Business and Professions Code in conjunction with Section 10145 of the Business and Professions Code and Sections 2832.1, 2834, 2831, 2831.1, 2752, and 2826 of Title 10, California Code of Regulations.

ΙI

The conduct of Respondent FLAHERTY, as described in the Accusation, constitutes cause for suspension or revocation of the real estate license and license rights of Respondent FLAHERTY under the Provisions of Sections 10176(e), 10176(a),

H-2550 SD Page 4

and $10176(\underline{i})$ of the Business and Professions Code and Section 1 10177(d) of the Business and Professions Code in conjunction 2 3 with Section 10145 of the Business and Professions Code and Sections 2832.1, 2834, 2835, 2831, 2831.1, 2752, and 2826 of 4 5 Title 10, California code of Regulations. 6 ORDER Ι All licenses and licensing rights of Respondent 8 PENNY REALTY, INC. under the Real Estate Law are suspended for a 9 10 period of sixty (60) days from the effective date of this Decision; provided, however, that thirty (30) days of said suspension shall be stayed for one (1) year upon the following 12 13 terms and conditions: 14 Respondents PENNY and/or FLAHERTY petitions and 15 pays a monetary penalty pursuant to Section 10175.2 of the 16 Business and Professions Code at the rate of \$200.00 for each day of the suspension for a total monetary penalty of \$6,000.00. 17 18 Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of 19 20 the Real Estate Fund. Said check must be delivered to the 21 Department prior to the effective date of the Decision in this 22 matter. 23 No further cause for disciplinary action against the real estate license of Respondent PENNY occurs within one 25 (1) year from the effective date of the Decision in this matter. 26 /// 27

PENNY REALTY, INC.,

GREGORY SHAWN FLAHERTY

H-2550 SD

Page 5

1 If Respondents PENNY and/or FLAHERTY fail to pay 2 the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order 3 the immediate execution of all or any part of the stayed suspension in which event Respondent PENNY shall not be entitled 5 6 to any repayment nor credit, prorated or otherwise, for money 7 paid to the Department under the terms of this Decision. 8 no order vacating the stay be issued in accordance with this 9 condition or any other condition of this Decision, the stay 10 imposed herein shall become permanent. 11 The remaining thirty (30) days of said suspension 12 shall be stayed for one (1) year upon the following terms and 13 conditions: Pursuant to Section 10148 of the Business and

- Professions Code, Respondents PENNY and/or FLAHERTY shall pay the Commissioner's reasonable cost for: a) the audit which led to this disciplinary action and, b) a subsequent audit to determine if Respondents have corrected the trust fund violations found in paragraph I of the Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel costs, including mileage, time to and from the auditor's place of work and per diem.
- Respondents PENNY and/or FLAHERTY shall, prior to the effective date of this Decision, and as a condition precedent to the stay of thirty (30) days of said suspension,

H-2550 SD Page 6

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pay \$3,822.02 to the Department's general fund, for the audit which led to this disciplinary action and \$3,822.02 to the Department's general fund for the follow-up chargeable audit.

a) Respondent shall be entitled to a refund in full of said \$3,822.02 if the follow-up chargeable.

- Respondent shall be entitled to a refund in full of said \$3,822.02 if the follow-up chargeable audit is not performed within two years from the effective date of the Decision herein. If the actual charge for the follow-up chargeable audit is less than \$3,822.02, Respondent PENNY and/or FLAHERTY shall be entitled to a refund of the difference between the actual charge and \$3,822.02.
- 3. If Respondents PENNY and/or FLAHERTY pay the Commissioner's reasonable costs for both audits and if no further cause for disciplinary action against the real estate license of Respondent PENNY, as finally determined after hearing or stipulation, occurs within one (1) year from the effective date of this Decision, and should no order vacating the stay be issued in accordance with any other condition of this Decision, the stay imposed herein shall become permanent.
- 4. Respondent PENNY and/or FLAHERTY, prior to the effective date of this Decision, shall provide evidence satisfactory to the Commissioner that Respondent PENNY and/or FLAHERTY have notified the owners of properties managed by Respondents that Respondents own A+ Cleaning and the amounts of any "mark-ups" charged to said owners by A+ Cleaning as a condition precedent to the stay. If Respondent PENNY and/or

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FLAHERTY prior to the effective date of the Decision, provides said evidence satisfactory to the Commissioner and should no order vacating the stay be issued in accordance with any other condition of this Decision the stay shall become permanent.

- 5. Respondent PENNY and/or FLAHERTY, prior to the effective date of this Decision, shall provide evidence satisfactory to the Commissioner that the trust fund shortage alleged in the Accusation has been cured, as a condition precedent to the stay. If Respondent PENNY and/or FLAHERTY prior to the effective date of the Decision, provides said evidence satisfactory to the Commissioner and should no order vacating the stay be issued in accordance with any other condition of this Decision the stay shall become permanent.
- 6. Respondent PENNY shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the state of California; and that no final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action occurred within one (1) year of the effective date of this Decision. Should such a determination be made, the Commissioner may, in her discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such order vacating the stay be issued in accordance with this condition or any other condition of this Decision, the stay imposed herein shall become permanent.

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H-2550 SD Page 8

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B. All licenses and licensing rights of Respondent GREGORY SHAWN FLAHERTY under the Real Estate Law are suspended for a period of sixty (60) days from the effective date of this Decision; provided, however, that thirty (30 days of said suspension shall be stayed for one (1) year upon the following terms and conditions:

- 1. Respondents FLAHERTY and/or PENNY petitions and pays a monetary penalty pursuant to Section 10175.2 of the Business and Professions Code at the rate of \$200.00 for each day of the suspension for a total monetary penalty of \$6,000.00.
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be delivered to the Department prior to the effective date of the Decision in this matter.
- 3. No further cause for disciplinary action against the real estate license of Respondent FLAHERTY occurs within one (1) year from the effective date of the Decision in this matter.
- 4. If Respondents FLAHERTY and/or PENNY fail to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event Respondent FLAHERTY shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision. Should no order vacating the stay be issued in accordance with

this condition or any other condition of this Decision, the stay 1 imposed herein shall become permanent. 2 The remaining thirty (30) days of said suspension 3 shall be stayed for one (1) year upon the following terms and 4 5 conditions: Pursuant to Section 10148 of the Business and 6 Professions Code, Respondents FLAHERTY and/or PENNY shall pay 7 the Commissioner's reasonable cost for: a) the audit which led 8 to this disciplinary action and, b) a subsequent audit to determine if Respondents have corrected the trust fund 10 violations found in paragraph I and II of the Determination of 11 In calculating the amount of the Commissioner's 12 reasonable cost, the Commissioner may use the estimated average 13 hourly salary for all persons performing audits of real estate 14 brokers, and shall include an allocation for travel costs, 15 including mileage, time to and from the auditor's place of work 16 17 and per diem. 18 Respondents FLAHERTY and/or PENNY shall, prior to 19 the effective date of this Decision, and as a condition precedent to the stay of thirty (30) days of said suspension, 21 pay \$3,822.02 to the Department's general fund, for the audit 22 which led to this disciplinary action, and \$3,822.02 to the Department's general fund for the follow-up chargeable audit. 23 Respondent shall be entitled to a refund in full 24 a) of said \$3,822.02 if the follow-up chargeable 25 audit is not performed within two years from the 26 27 effective date of the Decision herein.

H-2550 SD Page 10

actual charge for the follow-up chargeable audit is less than \$3,822.02, Respondent FLAHERTY and/or PENNY shall be entitled to a refund of the difference between the actual charge and \$3,822.02.

Commissioner's reasonable costs for both audits and if no further cause for disciplinary action against the real estate license of Respondent FLAHERTY, as finally determined after hearing or stipulation, occurs within one (1) year from the effective date of this Decision, and should no order vacating the stay be issued in accordance with any other condition of this Decision, the stay imposed herein shall become permanent.

4. Respondent FLAHERTY and/or PENNY, prior to the effective date of this Decision, shall provide evidence satisfactory to the Commissioner that Respondent FLAHERTY and/or PENNY have notified the owners of properties managed by Respondents that Respondents own A+ Cleaning and the amounts of any "mark-ups" charged to said owners by A+ Cleaning as a condition precedent to the stay. If Respondent FLAHERTY and/or PENNY prior to the effective date of this Decision, provides said evidence satisfactory to the Commissioner and should no order vacating the stay be issued in accordance with any other condition of this Decision the stay shall become permanent.

5. Respondent FLAHERTY and/or PENNY, prior to the effective date of this Decision, shall provide evidence satisfactory to the Commissioner that the trust fund shortage

H-2550 SD Page 11

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alleged in the Accusation has been cured, as a condition precedent to the stay. If Respondent FLAHERTY and/or PENNY prior to the effective date of this Decision, provides said evidence satisfactory to the Commissioner and should no order vacating the stay be issued in accordance with any other condition of this Decision the stay shall become permanent. 6 Respondent FLAHERTY shall obey all laws, rules 7 and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of 9 California; and no final subsequent determination be made, after 10 hearing or upon stipulation, that cause for disciplinary action 11 occurred within one (1) year of the effective date of this 12 Should such a determination be made, the Commissioner 13 may, in her discretion, vacate and set aside the stay order and 14 reimpose all or a portion of the stayed suspension. such order vacating the stay be issued in accordance with this condition or any other condition of this Decision, the stay 17 imposed herein shall become permanent. 5/15/2000 PETERS, DEPARTMENT OF REAL ESTATE /// /// /// /// ///

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charges.

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H-2550 SD Page 13

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11505, 11598, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Second Amended Accusation at a hearing at which I would have the right to cross-examine witnesses against

5/18/00	Fregor	She
DATED	PENNY REALTY,	INC

me and to present evidence in defense and mitigation of the

Respondent

By: Gregory Shawn Flaherty

GREGORY SHAWN FLAHERTY
Respondent

	<u> </u>		
1 .	I have reviewed the Stipulation and Agreement in		
2	Settlement as to form and content and have advised my clients		
3	accordingly.		
4	2/- 21		
5	S/16/00 CENTURN E COTERRED		
6	DATED (STEVEN F. SPIERER / Attorney for Respondents		
7	5/11/		
8	DATED CHARLES I. KARLIN		
10	Attorney for Respondents		
11	The foregoing Stipulation and Agreement for		
12	Settlement is hereby adopted by the Real Estate Commissioner as		
13	her Decision and Order and shall become effective at 12 o'clock		
14	noon onJuly 11, 2000		
15	IT IS SO ORDERED June 8, 2008.		
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17	PAULA REDDISH ZINNEMANN Real Estate Commissioner		
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H-2550 SD Page 14

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

PENNY REALTY, INC. and GREGORY SHAWN FLAHERTY,

Case No. H-2550 SD

OAH No. L-2000030076

Respondent

FIRST AMENDED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby n	notified that a hearing will be held before the De	epartment of Real Estate atthe
Office of Adm	ninistrative Hearings, 1350 Fr	cont Street, Room 6022,
San Diego, CA	92101	
or as soon thereafter as hearing, you must notif (10) days after this noti	Tuesday, May 23, 2000 the matter can be heard, upon the Accusation so fy the presiding administrative law judge of the C ice is served on you. Failure to notify the presiding hange in the place of the hearing.	erved upon you. If you object to the place of Office of Administrative Hearings within ten

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

March 31, 2000

BEFORE THE DEPARTMENT OF REAL ESTATE MAR - 8 2000 STATE OF CALIFORNIA

DEPARTMENT OF REAL ESTATI

In the Matter of the Accusation of

PENNY REALTY, INC. and GREGORY SHAWN FLAHERTY,

Respondent

Case No. <u>H-2550 SD</u>

OAH No. _L-2000030076

NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before t	he Department of Real Estate atthe	
Office of Administrative Hearings, 135	0 Front Street, Room 6022,	
San Diego, CA 92101		
on Monday, May 8, 2000, at the hour of 9:00 AM, or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.		

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: March 8, 2000

DAVID A. PETERS

Counsel

DAVID A. PETERS, Counsel (SBN 99528) Department of Real Estate 2 P. O. Box 187000 FEB 17 2000 Sacramento, CA 95818-7000 3 DEPARTMENT OF REAL ESTATE Telephone: (916) 227-0789 (916) 227-0781 (Direct) -or-5 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-2550 SD 12 PENNY REALTY, INC., ACCUSATION GREGORY SHAWN FLAHERTY, 13 Respondent. 14 15 The Complainant, J. Chris Graves, a Deputy Real Estate 16 Commissioner of the State of California, for cause of Accusation 17 against PENNY REALTY, INC. dba ReMax Coastal Properties 18 (hereinafter "Respondent PENNY") and GREGORY SHAWN FLAHERTY 19 (hereinafter "Respondent FLAHERTY"), is informed and alleges as 20 follows: 21 Ι 22 The Complainant, J. Chris Graves, a Deputy Real Estate 23 Commissioner of the State of California, makes this Accusation against Respondent PENNY and Respondent FLAHERTY in his official 24 25 capacity.

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Respondent PENNY is presently licensed and/or has

license rights under the Real Estate Law, Part 1 of Division 4 of
the California Business and Professions Code (hereinafter
"Code"). At all times herein mentioned, Respondent PENNY was
licensed as a real estate broker corporation by and through its
designated broker-officer Respondent FLAHERTY.

III

Respondent FLAHERTY is presently licensed and/or has
license rights under the Code. At all times berein mentioned

Respondent FLAHERTY is presently licensed and/or has license rights under the Code. At all times herein mentioned, Respondent FLAHERTY was licensed as a real estate broker and served as the designated broker-officer of Respondent PENNY.

IV

Whenever reference is made in an allegation in this Accusation to an act or omission of "Respondents", such allegation shall be deemed to mean the act or omission of each of the Respondents named in the caption hereof, acting individually, jointly, and severally.

V

At all times herein mentioned, Respondents engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate brokers in the State of California within the meaning of Section 10131(b) of the Code, including the operation and conduct of a real estate property management business with the public wherein, on behalf of others and for compensation or in expectation of compensation, Respondents solicited prospective tenants for, negotiated rental agreements

for, collected rents from and otherwise managed certain real properties located in or near San Diego, California.

VI

During the course of the property management activities described in Paragraph V above, Respondents received and disbursed funds held in trust on behalf of another or others.

Beginning on or before January 1, 1998 and continuing through on or after April 30, 1999, in connection with the property management activities described in Paragraph V above, Respondents maintained the following trust fund account:

TITLE & ACCOUNT NO.

Penny Realty Inc Property Trust II Account No. 560005701 (hereinafter "Trust Account")

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Peninsula Bank San Diego, California

VIII

In connection with the collection and disbursement of said trust funds, Respondents failed to deposit and maintain said trust funds in the Trust Account in such manner that as of April 30, 1999, there was a shortage of \$1,871.26 of trust funds, in violation of Section 10145 of the Code.

Respondents failed to obtain the prior written consent of their principals for the reduction of the aggregate balance of trust funds in the Trust Account to an amount less than the existing aggregate trust fund liability to the owners of said funds in violation of Section 2832.1 of Title 10, California Code of Regulations (hereinafter "Regulations").

for, collected rents from and otherwise managed certain real properties located in or near San Diego, California. During the course of the property management activities described in Paragraph V above, Respondents received and disbursed funds held in trust on behalf of another or others. VII Beginning on or before January 1, 1998 and continuing through on or after April 30, 1999, in connection with the property management activities described in Paragraph V above, Respondents maintained the following trust fund account: TITLE & ACCOUNT NO. BANK Penny Realty Inc Property Trust II Peninsula Bank Account No. 560005701 San Diego, California (hereinafter "Trust Account") VIII In connection with the collection and disbursement of said trust funds, Respondents failed to deposit and maintain said trust funds in the Trust Account in such manner that as of April 0, 1999, there was a shortage of \$1,871.26 of trust funds, in violation of Section 10145 of the Code. IX Respondents failed to obtain the prior written consent of their principals for the reduction of the aggregate balance of trust funds in the Trust Account to an amount less than the existing aggregate trust fund liability to the owners of said funds in violation of Section 2832.1 of Title 10, California Code

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of Regulations (hereinafter "Regulations").

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In connection with the Trust Account, Respondents permitted withdrawals to be made from the Trust Account by someone other than a salesperson licensed by Respondents and authorized in writing by Respondents to withdraw said funds, or an unlicensed employee covered by a fidelity bond indemnifying Respondents against loss in an amount sufficient to cover the maximum amount of funds to which the employee had access at any time in violation of Section 2834 of the Regulations.

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In connection with the receipt and disbursement of trust funds as described in Paragraph VI above, Respondent FLAHERTY commingled with his own money or property the money or property of others which was received and held by Respondents in violation of Section 10176(e) of the Code and Section 2835 of the Regulations.

XII

In connection with the receipt and disbursement of trust funds as described in Paragraph VI above, Respondents failed to maintain adequate columnar records of all trust funds received and disbursed in the manner required by Section 2831 of the Regulations.

XIII

In connection with the receipt and disbursement of trust funds described in Paragraph VI above, Respondents failed to adequately maintain separate records for each beneficiary or transaction, accounting therein for all said trust funds

received, deposited, and disbursed in the manner required by Section 2831.1 of the Regulations.

VIX

Within the three-year period immediately preceding the filing of this Accusation, Respondents failed to notify the Real Estate Commissioner in writing that real estate salesperson Daniel Alvarez, Fabian Jose Gonzalez and Nancy Currie LaBuda were employed by Respondent PENNY as required by Section 10161.8 of the Code and Section 2752 of the Regulations.

ΧV

Within the three-year period immediately preceding the filing of this Accusation, Respondents failed to notify the Real Estate Commissioner in writing that real estate salespersons Susan Marie O'Connell and Susan J. Wilson were terminated from the employ of Respondent PENNY as required by Section 10161.8 of the Code and Section 2752 of the Regulations.

XVI

Within the three-year period immediately preceding the filing of this Accusation, Respondents failed to have written broker-salesperson agreements with Respondent PENNY's employees Jean Dickenson, Nancy Currie LaBuda and Edwin Michael Nakamura as required by Section 2826 of the Regulations.

XVII

Within the three-year period immediately preceding the filing of this Accusation, Respondent PENNY was the owner of a company called A+ Cleaning, a cleaning company. Respondents during said period, pursuant to management contracts with various

principals, ordered work done on properties owned by these principals and paid on behalf of these principals bills for cleaning done by A+ Cleaning or by subcontractors of A+ Cleaning. Respondents failed to inform the various principals that Respondent PENNY was also the owner of A+ Cleaning, a material fact which Respondents knew or should have known, but was unknown to said principals.

XVIII

Within the three-year period immediately preceding the filing of this Accusation, Respondents permitted and/or caused the disbursement of trust funds to A+ Cleaning (a company owned by Respondent PENNY) on the representation that these amounts were needed to pay for cleaning, which payments exceeded the actual costs of these services by Respondents. Respondents did not cause the disclosure of these "mark-ups" to the beneficiaries of said trust funds, did not obtain their consent to these "mark-ups" and pocketed the difference between the amounts paid and the actual costs of the services.

XIX

The acts and/or omissions of Respondents described above, are grounds for the suspension or revocation of Respondents' licenses under the following sections of the Code and Regulations:

- (1) As to Paragraph VIII, under Section 10177(d) of the Code in conjunction with Section 10145 of the Code;
- (2) As to Paragraph IX, under Section 10177(d) of the Code in conjunction with 2832.1 of the Regulations;

- 6 -

1 As to Paragraph X, under Section 10177(d) of the (3) Code in conjunction with Section 2834 of the Regulations; 2 3 As to Paragraph XI, under Section 10176(e) of the Code and Section 10177(d) of the Code in conjunction with Section 2835 of the Regulations, as to Respondent FLAHERTY; 5 6 As to Paragraph XII, under Section 10177(d) of the Code in conjunction with Section 2831 of the Regulations; 7 As to Paragraph XIII, under Section 10177(d) of the Code in conjunction with Section 2831.1 of the Regulations; 9 10 (7) As to Paragraphs XIV and XV, under Section 10177(d) of the Code in conjunction with Section 10161.8 of the 11 Code and Section 2752 of the Regulations; As to Paragraph XVI, under Section 10177(d) of the Code in conjunction with Section 2826 of the Regulations; and As to Paragraphs XVII and XVIII, under Section 10176(a) of the Code and Section 10176(i) of the Code and/or Section 10177(j) of the Code. In the alternative the acts and/or omissions of Respondent FLAHERTY, as described in Paragraphs VIII, IX, X, XII, and XIII above, constitute failure on the part of Respondent FLAHERTY, as designated broker-officer of Respondent PENNY, to exercise reasonable supervision and control over the licensed activities of Respondent PENNY required by Section 10159.2 of the Code, and is cause for the suspension or revocation of Respondent

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of the Code.

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FLAHERTY's licenses and/or license rights under Section 10177(h)

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other provisions of law.

| Chris Graves | Chris

Dated at San Diego, California,

this 14 day of February, 2000.