JUN 0 3 2000

DEPARTMENT OF REAL ESTATE

By Plan aunoli

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

PLANNING HORIZONS CORPORATION, KENNETH WALTER FORD,

Respondents.

No. H-2456 SAC H-3201 SAC

ORDER GRANTING REINSTATEMENT OF LICENSE

On April 19, 1990, in Case No. H-2456 SAC, a Decision was rendered herein revoking the real estate broker licenses of Respondents but granting Respondents the right to apply for restricted real estate broker licenses. Restricted real estate broker licenses were issued to Respondents on August 21, 1990. On July 25, 1996, in Case No. H-3201 SAC, an Order was rendered revoking the restricted real estate broker licenses of Respondents, but granting Respondents the right to the issuance of restricted real estate broker licenses. Restricted real estate broker licenses on September 3, 1996.

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On April 6, 1999, Respondents petitioned for reinstatement of their broker licenses and the Attorney General of the State of California has been given notice of the filing of said petitions.

I have considered the petitions of Respondents and the evidence and arguments in support thereof including Respondents' records as restricted licensees.

Respondents have failed to discharge the following adjudicated debts:

- \$29,448.82 plus interest and attorney fees unpaid on the judgment in Webster v. Ford, et al., Sacramento Superior Court Case No. 99AS06869.
- \$56,814 unpaid on the judgment in Haft v. Woodleaf Partners, et al., Sacramento Superior Court Case No. 99AS04754.

However, Respondents have entered into bona fide arrangements to pay those debts and once those debts are paid, Respondents will have demonstrated to my satisfaction that Respondents meet the requirements of law for the issuance to Respondents of unrestricted real estate broker licenses and that it would not be against the public interest to issue said licenses to Respondents.

NOW, THEREFORE, IT IS ORDERED that Respondents'

petition for reinstatement is granted and that real estate broker

licenses be issued to Respondents if Respondents satisfy the

following conditions within nine months from the date of this

Order:

2 of the fees for real estate broker licenses. Submittal of evidence of Respondent Ford having, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real 7 Estate Law for renewal of a real estate license. 3. Submittal of proof of payment of \$29,448.82 plus 9 interest and attorney fees in Webster v. Ford, et al. and proof of payment of \$56,814 in Haft v. Woodleaf Partners, et al.. 10 11 This Order shall be effective immediately. 12 DATED: 2000. 13 14 PAULA REDDISH ZINNEMANN Real Estate Commissioner 15 16 17 18 19 20 21 22 23 24 25 26 27

Submittal of completed applications and payment

DEPARTMENT OF REAL ESTATE P. O. Box 187000 2 Sacramento, CA 95818-7000 Telephone: (916)3 227-0789 DEPARTMENT OF REAL ESTATE 4 5 8 BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA 9 10 11 In the Matter of the Accusation of NO. H-3201 SAC 12 PLANNING HORIZONS CORPORATION, STIPULATION AND KENNETH WALTER FORD. AGREEMENT IN 13 SETTLEMENT AND ORDER Respondents. 14 15 It is hereby stipulated by and between PLANNING HORIZONS 16 CORPORATION (hereinafter "Respondent HORIZONS") and KENNETH WALTER 17 FORD (hereinafter "Respondent FORD") and their attorney, 18 Richard H. Gray, and the Complainant, acting by and through 19 David A. Peters, Counsel for the Department of Real Estate, as 20 follows for the purpose of settling and disposing of the 21 Accusation file on March 28, 1996, in this matter: 22 23

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be

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H-3201 SAC

PLANNING HORIZONS CORP.
KENNETH WALTER FORD

submitted solely on the basis of the provisions of this Stipulation and Agreement in Settlement.

- 2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw said Notice of Defense. Respondents acknowledge that they understand that by withdrawing said Notice of Defense they will thereby waive their right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondents, pursuant to the limitations set forth below, hereby admits that the factual allegations in Paragraphs VI through X of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set

forth in the below "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement in Settlement, it shall be void and of no effect, and Respondents shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

- 6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be cause for accusation in this proceeding.
- 7. Respondents have received, read and understand the "Notice Concerning Costs of Subsequent Audits". Respondents understand that by agreeing to this Stipulation and Agreement in Settlement, the findings set forth below in the Determination of Issues become final, and that the Commissioner may charge Respondents for the costs of any audit conducted pursuant to Section 10148 of the Business and Professions Code to determine if the violations have been corrected. The maximum costs of said audit will not exceed \$2,392.50.

<u>DETERMINATION OF ISSUES</u>

By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:



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COURT PAPER STATE OF CALIFORNIA STD. 113 IREV. 3-951 The acts and/or omissions of Respondents described in Paragraphs IX and X of the Accusation, violate Section 10176(e) of the Business and Professions Code and Section 10177(d) of the Business and Professions Code in conjunction with Sections 2833 and 2835 of Title 10, California Code of Regulations and are grounds for the suspension or revocation of the real estate licenses and all license rights of Respondents under the provisions of the Real Estate Law.

ORDER

I ·

- A. The real estate broker license and all license rights of Respondent HORIZONS under the Real Estate Law are revoked.
- B. A restricted real estate broker license shall be issued to Respondent HORIZONS pursuant to Business and Professions Code Section 10156.5 if Respondent HORIZONS makes application therefor and pays to the Department the appropriate fee for said license within ninety (90) days from the effective date of the Decision herein.
- C. The restricted license issued to Respondent

 HORIZONS shall be subject to all the provisions of Section 10156.7

 of the Business and Professions Code and to the following

 limitations, conditions and restrictions imposed under authority

 of Section 10156.6 of said Code:

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PLANNING HORIZONS CORP. KENNETH WALTER FORD (1) The license shall not confer any property right in the privileges to be exercised, and the Real Estate Commissioner may by appropriate order suspend the right to exercise any privileges granted under the restricted license in the event of:

- (a) The conviction of Respondent HORIZONS (including a plea of nolo contendere) to a crime which bears a significant relation to Respondent HORIZONS' fitness or capacity as a real estate licensee; or
 - (b) The receipt of evidence that Respondent HORIZONS
 has violated provisions of the California Real
 Estate Law, Subdivided Lands Law, Regulations of
 the Real Estate Commissioner or conditions
 attaching to the restricted license.
- for issuance of an unrestricted real estate license nor the removal of any of the conditions, limitations or restrictions attaching to the restricted license until two (2) years has elapsed from the date of issuance of a restricted license to Respondent HORIZONS.
- D. Any restricted real estate broker license issued to

 Respondent HORIZONS pursuant to this Decision shall be suspended

 for thirty (30) days from the effective date of issuance of said

 restricted license; provided, however, that:
- (1) Respondent HORIZONS petitions pursuant to Section
 10175.2 of the Business and Professions Code and Respondent
 HORIZONS pays a monetary penalty pursuant to Section 10175.2 of
 the Code at a rate of \$50.00 for each day of the thirty (30) days

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of suspension for a total monetary penalty of \$1,500.00.

Respondent HORIZONS may at its discretion elect to stay a portion

of the thirty (30) days of said suspension by payment of \$50.00

monetary penalty for each day of suspension stayed.

- check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be delivered to the Department prior to the effective date of the Decision in this matter. If Respondent HORIZONS fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without hearing, order the immediate execution of all or any part of the stayed suspension in which event Respondent HORIZONS shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.
- (3) If Respondent HORIZONS pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent HORIZONS occurs within two (2) years from the date of issuance of a restricted license to Respondent HORIZONS, the stay hereby granted shall become permanent.
- Professions Code, Respondent HORIZONS and/or Respondent FORD shall pay the Commissioner's reasonable cost for an audit to determine if Respondents have corrected the trust fund violations found in Paragraph I of the Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing

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audits of real estate brokers, and shall include an allocation for travel costs, including mileage, time to and from the auditor's place of work and per diem, the total of which shall not exceed \$2,392.50. Respondents shall pay such cost within 45 days of receiving and invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may, in his discretion, vacate and set aside the stay order, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondents and the Commissioner. The vacation and the set aside of the stay shall remain in effect until payment is made in full, or until Respondents enter into an agreement satisfactory to the Commissioner to provide for payment. Should no order vacating the stay be issued, either in accordance with this condition or conditions "l" and/or "2", the stay imposed herein shall become permanent.

Any restricted real estate broker license issued to Respondent HORIZONS may be suspended or revoked for a violation by Respondent HORIZONS of any of the conditions attaching to the restricted license.

II

- The real estate broker license and all license rights of Respondent FORD under the Real Estate Law are revoked.
- A restricted real estate broker license shall be В. issued to Respondent FORD pursuant to Business and Professions Code Section 10156.5 if Respondent FORD makes application therefor and pays to the Department the appropriate fee for said license

H-3201 SAC

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 3-95) 95 28391 within ninety (90) days from the effective date of the Decision herein.

- C. The restricted license issued to Respondent FORD shall be subject to all the provisions of Section 10156.7 of the Business and Professions Code and to the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of said Code:
- (1) The license shall not confer any property right in the privileges to be exercised, and the Real Estate Commissioner may by appropriate order suspend the right to exercise any privileges granted under the restricted license in the event of:
 - of nolo contendere) to a crime which bears a significant relation to Respondent FORD's fitness or capacity as a real estate licensee; or
 - (b) The receipt of evidence that Respondent FORD has violated provisions of the California Real Estate Law, Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
- (2) Respondent FORD shall not be eligible to apply for issuance of an unrestricted real estate license nor removal of any of the conditions, limitations or restrictions attaching to the restricted license until two (2) years have elapsed from the date of issuance of a restricted license to Respondent FORD.
- D. Any restricted real estate broker license issued to Respondent FORD pursuant to this Decision shall be suspended for

thirty (30) days from the effective date of issuance of said restricted license; provided, however, that:

- (1) Respondent FORD petitions pursuant to Section
 10175.2 of the Business and Professions Code and Respondent FORD
 pays a monetary penalty pursuant to Section 10175.2 of the Code at
 a rate of \$50.00 for each day of the thirty (30) days of
 suspension for a total monetary penalty of \$1,500.00. Respondent
 FORD may at his discretion elect to stay a portion of the thirty
 (30) days of said suspension by payment of \$50.00 monetary penalty
 for each day of suspension stayed.
- check or certified check made payable to Recovery Account of the Real Estate fund. Said check must be delivered to the Department prior to the effective date of the Decision in this matter. If Respondent FORD fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without hearing, order the immediate execution of all or any part of the stayed suspension in which event Respondent FORD shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.
- (3) If Respondent FORD pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent FORD occurs within two (2) years from the date of issuance of a restricted license to Respondent FORD, the stay hereby granted shall become permanent.

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1	E. Pursuant to Section 10148 of the Business and
2	Professions Code, Respondent FORD and/or Respondent HORIZON shall
3	pay the Commissioner's reasonable cost for an audit to determine
4	if Respondents have corrected the trust fund violations found in
5	Paragraph I of the Determination of Issues. In calculating the
6	amount of the Commissioner's reasonable cost, the Commissioner may
7	use the estimated average hourly salary for all persons performing
8	audits of real estate brokers, and shall include an allocation for
9	travel costs, including mileage, time to and from the auditor's
10	place of work and per diem, the total of which shall not exceed
11	\$2,392.50. Respondents shall pay such cost within 45 days of
12	receiving an invoice from the Commissioner detailing the
13	activities performed during the audit and the amount of time spent
14	performing those activities. The Commissioner may, in his
15	discretion, vacate and set aside the stay order, if payment is not
16	timely made as provided for herein, or as provided for in a
17	subsequent agreement between the Respondents and the Commissioner.
18	The vacation and the set aside off the stay shall remain in effect
19	until payment is made in full, or until Respondents enter into an
20	agreement satisfactory to the Commissioner to provide for payment.
21	Should no order vacating the stay be issued, either in accordance
22	with this condition or conditions "1" and/or "2", the stay imposed
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Respondent FORD shall, within nine (9) months from F. the effective date of the Decision, present evidence satisfactory to the Real Estate Commissioner that he has, since the most recent issuance of an original or renewal real estate license, taken and



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herein shall become permanent.

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successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If Respondent FORD fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until Respondent FORD presents such evidence. The Commissioner shall afford Respondent FORD the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.

Respondent FORD shall, within six (6) months from G. the effective date of the restricted license, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination If Respondent FORD fails to satisfy this condition, the Commissioner may order suspension of the restricted license until Respondent passes the examination.

Η. Any restricted real estate broker license issued to Respondent FORD may be suspended or revoked for a violation by Respondent FORD of any of the conditions attaching to the restricted license.

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PETERS, DEPARTMENT OF REAL ESTATE

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative

Procedure Act (including but not limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges. HORZZONŚ CORPORATION Respondent Kenneth Walter Ford WALTER FORD Respondent I have reviewed the Stipulation and Agreement as to form and content and have advised my clients accordingly. 7 - 11 - 96 DATED RICHARD H. Attorney for Respondents The foregoing Stipulation and Agreement for Settlement is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on September 1996. IT IS SO ORDERED 1996. JIM ANTT, JR. Real Estate Commissioner

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PLANNING HORIZÓNS CORP. KENNETH WALTER FORD

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BEFORE THE DEPARTMENT OF REAL ESTA

STATE OF CALIFORNIA

In	the	Matter	of the	Accusation	of
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PLANNING HORIZONS CORPORATION, KENNETH WALTER FORD,

Respondent

Case No. H-3201 SAC

NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

	You are hereby notified that a hearing will be held before the Department of Real Estate atthe
(Office of Administrative Hearings, 501 J Street, Suite 220 (Second
F	Floor Hearing Rooms), Sacramento, CA 95814
on_	Friday, June 21st, 1996 ,at the hour of 9:00 AM
or a	s soon thereafter as the matter can be heard, upon the Accusation served upon you.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter. The interpreter must be approved by the Administrative Law Judge conducting the hearing as someone who is proficient in both English and the language in which the witness will testify. You are required to pay the costs of the interpreter unless the Administrative Law Judge directs otherwise.

DEPARTMENT OF REAL ESTATE

Dated: April 23, 1996

DAVID A. PETERS

Counsel

DAVID A. PETERS, Counsel 1 Department of Real Estate 2 P. O. Box 187000 Sacramento, CA 95818-7000 3 Telephone: (916) 227-0789 4 5 6 7 8 9 10 11 12 13 14 15

BEFORE THE

DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

PLANNING HORIZONS CORPORATION, KENNETH WALTER FORD,

Respondents.

No. H-3201 SAC

ACCUSATION

The Complainant, Charles W. Koenig, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against PLANNING HORIZONS CORPORATION (hereinafter "Respondent HORIZONS") and KENNETH WALTER FORD (hereinafter "Respondent FORD") is informed and alleges as follows:

The Complainant, Charles W. Koenig, a Deputy Real Estate Commissioner of the State of California, makes this Accusation against Respondent HORIZONS and Respondent FORD in his official capacity.

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STD. 113 (REV. 3-95)

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Respondent HORIZONS and Respondent FORD are presently licensed and/or have license rights under the Real Estate Law, Part 1 of Division 4 of the Business and Professions Code (hereinafter "Code").

III

At all times herein mentioned, Respondent HORIZONS was licensed as a restricted real estate broker corporation acting by and through Respondent FORD as its designated broker-officer.

At all times herein mentioned, Respondent FORD was licensed as a restricted real estate broker and as the restricted real estate broker-officer for Respondent HORIZONS.

Whenever reference is made in an allegation in this Accuation to an act or omission of "Respondents", such allegation shall be deemed to mean the act or omission of each of the Respondents named in the caption hereof, acting individually, jointly and severally.

VI

Within the three-year period immediately preceding the filing of this Accusation, Respondents acting on behalf of another or others and in expectation of compensation, leased or rented, offered to lease or rent, solicited prospective tenants, or collected rents from certain real properties located in or near Sacramento, California.

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VII

During the course of the property management activities described in Paragraph VI above, Respondents received and disbursed funds held in trust on behalf of another or others.

VIII

Within the three-year period immediately preceding the filing of this Accusation and continuing through on or about December 31, 1994, Respondents maintained the following trust fund accounts:

Account Title & No.

<u>Bank</u>

Planning Horizons Management Deposit Wells Fargo Bank
TR Account
Account No. 0366-061760

(hereinafter "Trust #1")

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Planning Horizons Mgt. Partnership Wells Fargo Bank
Trust Account Citrus Heights, CA
Account No. 0366-063824

(hereinafter "Trust #2")

IX

In connection with Trust #2, as of September 30, 1994, Respondents had an unexplained trust account overage of \$1,378.70. Respondent failed to perform a monthly reconciliation of said unexplained trust account overage as required by Section 2833 of Title 10, California Code of Regulations (hereinafter "Regulations").

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In connection with the receipt and disbursement of trust funds described in Paragraph VII above, Respondents failed to comply with Section 2835 of the Regulations and in so doing

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 3-95) commingled with their own money or property, the money or property of others which had been received and held by them.

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The acts and omissions of Respondents HORIZONS and FORD described above are grounds for the suspension or revocation of the licenses and/or license rights of Respondents HORIZONS and FORD under the following sections of the Code and Regulations:

- (1) As to Paragraph IX under Section 10177(d) of the Code in conjunction with Section 2833 of the Regulations; and
- (2) As to Paragraph X under Section 10176(e) of the Code in conjunction with Section 2835 of the Regulations.

In the alternative the acts and/or omissions of Respondent FORD, as described above, constitute failure on the part of Respondent FORD, as designated broker-officer or Respondent HORIZONS, to exercise reasonable supervision and control over the licensed activities of Respondent HORIZONS required by Section 10159.2 of the Code, and is cause for the suspension or revocation of Respondent FORD's licenses and/or license rights under Section 10177(h) of the Code.

PRIOR DISCIPLINARY ACTION

On April 19, 1990, effective May 21, 1990 in Case No. H-2456 SAC, the Real Estate Commissioner revoked the real estate broker licenses and license rights of Respondents HORIZONS and FORD and granted the right to restricted broker licenses on terms and conditions for violations of Sections 10176(a), 10176(e), 10176(i) and 10137 of the Code and Section 10177(d) of the Code in ///

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conjunction with Section 10145 and 10145(d) of the Code and Sections 2830, 2832, 2832.1, 2725 and 2831 of the Regulations.

wherefore, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other provisions of law.

CHARLES W. KOENIG

Deputy Real Estate Commissioner

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this 25 day of March, 1996.

Dated at Sacramento, California,

