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DEPARTMENT OF REAL ESTATE P. O. Box 187007 Sacramento, CA 95818-7007 Telephone: (916) 227-0789

February 17, 2012

DEPARTMENT OF REAL ESTATE

By Dove

# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

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CRIS P. VILLANUEVA, CPA, INC., CRISOSTOMO VILLANUEVA, an individual, MARILU SHIEH, an individual, ROSITA VALLEJO ARRIAGA, an individual, and JENNIFER TINSLEY, an individual

No. H-5783 SAC

ORDER TO DESIST AND REFRAIN
(B&P Code Section 10086)

The Commissioner of the California Department of Real Estate ("Commissioner") caused an investigation to be made of the activities of CRIS P. VILLANUEVA, CPA, INC., a California Professional Corporation and doing business as Comprehensive Financial Services Division ("CVCI"), CRISOSTOMO VILLANUEVA ("VILLANUEVA"), JENNIFER TINSLEY ("TINSLEY"), MARILU SHIEH ("SHIEH"), and ROSITA VALLEJO ARRIAGA ("ARRIAGA"). Based on the investigation, the Commissioner has determined CVCI, VILLANUEVA, SHIEH, TINSLEY, and ARRIAGA have engaged in, are engaging in, or are attempting to engage in, acts or practices constituting violations of the California Business and Professions Code ("Code") and/or Title 10, Chapter 6, California Code of Regulations ("Regulations"), including the business of, acting in the capacity of, and/or advertising or assuming to act as, a real estate broker in the State of California within the meaning of Section

10131(d) (Performing Services for Borrowers in Connection with Loans Secured by Real Property) of the Code. Furthermore, based on the investigation, the Commissioner hereby issues the following Findings of Fact, Conclusions of Law, and Desist and Refrain Order under the authority of Section 10086 of the Code.

Whenever acts referred to below are attributed to CVCI, those acts are alleged to have been done by VILLANUEVA, acting by himself, the alter ego of CRIS P. VILLANUEVA, CPA, INC., or by and/or through one or more agents, associates, affiliates, and/or coconspirators.

#### FINDINGS OF FACT

- 1. At no times mentioned herein, have CVCI, TINSLEY, or CRIS P. VILLANUEVA, CPA, INC., been licensed in any capacity by the California Department of Real Estate ("Department").
- 2. At all times mentioned herein, TINSLEY was acting in the capacity of CVCI's Office Manager and was assigned to and did oversee and supervise CVCI's loan modification operations.
- acting as translators on behalf of CVCI, clerical staff of CVCI, and CVCI loan modification processors.
- 4. During the period of time set out below, CVCI, VILLANUEVA, SHIEH ARRIAGA, TINSLEY, and/or other agents, associates, affiliates, and/or co-conspirators solicited one or more borrowers and negotiated to do one or more of the following acts for another or others, for or in expectation of compensation: negotiate one or more loans for, or perform services for, borrowers and/or lenders in connection with loans secured directly or collaterally by

one or more liens on real property; charged or demanded a fee for any of the services offered, in violation of Section 10130 (Real Estate Broker License Required to Perform Certain Acts) and Section 10139 (Criminal Penalties for Unlicensed Activity) of the Code.

- 5. On or about December 8, 2008, SHIEH, on behalf of CVCI and/or VILLANUEVA, met with Soledad V. ("Borrower") to provide Borrower with information concerning a possible residential loan modification for Borrower's home located on Liberty Street, San Leandro, California ("Subject Property").
- 6. On or about December 9, 2008, Borrower paid CVCI an advance fee of \$2,000.00 to undertake a loan modification on the Subject Property. SHIEH informed Borrower that CVCI and/or VILLANUEVA may charge additional fees during the loan modification process.
- 7. On March 6, 2008, Borrower paid to CVCI an additional advance fee of \$1,995.00.
- 8. On January 25, 2009, TINSLEY and ARRIAGA, on behalf of CVCI and VILLANUEVA, asked Borrower to execute an *Authorization to Release Information* granting CVCI access to Borrower's confidential personal records to be used by CVCI and/or VILLANUEVA in connection with Borrower's Loan Modification.
- 9. On April 7, 2009, "(t)he Staff of Cris P. Villanueva, CPA, Inc.," sent Borrower a letter with an invoice demanding further payment in the amount of \$1,995.00 and threatening that CVCI would cease working upon Borrower's loan modification if CVCI did not receive the additional \$1,995.00.
- 10. CVCI and/or VILLANUEVA never obtained the loan modification promised to Borrower and have yet to provide a refund and accounting of the funds Borrower paid to CVCI and VILLANUEVA.

### CONCLUSIONS OF LAW

11. Based on the findings of fact contained in paragraphs 1 through 10, above, CVCI, acting by and/or through VILLANUEVA, TINSLEY, SHIEH, ARRIAGA or

one or more agents, associates, affiliates, and/or co-conspirators, unknown at this time, solicited one or more borrowers and performed services for those borrowers and/or those borrowers' lenders in connection with loans secured directly or collaterally by one or more liens on real property, acts which require a real estate license under Section 10131(d) of the Code, during a period of time when CVCI, VILLANUEVA, and TINSLEY were not licensed by the Department in any capacity.

- 12. TINSLEY, in the capacity of CVCI's Office Manager, was assigned to, and did oversee and supervise, CVCI's loan modification operations under the direction and control of CVCI and VILLANUEVA.
- 13. SHIEH and ARRIAGA, although possessing valid salesperson licenses and employed by licensed real estate brokers, were not associated with CRIS P. VILLANUEVA, CPA, INC., and were working on behalf of and under the direction and control of CVCI and VILLANUEVA.

## **DESIST AND REFRAIN ORDER**

Based on the Findings of Fact and Conclusions of Law stated herein,
CRISOSTOMO VILLANUEVA, individually, and doing business as CRIS P. VILLANUEVA,
CPA, INC., a California Professional Corporation, CRIS P. VILLANUEVA, CPA, INC., a
California Professional Corporation and doing business as Comprehensive Financial Services
Division, JENNIFER TINSLEY, MARILU SHIEH, and ROSITA VALLEJO ARRIAGA
whether doing business under your own name, or any other name or fictitious name, or by and/or
through any related entity, are HEREBY ORDERED to:

1. Immediately desist and refrain from performing any acts within the State of California for which a real estate broker license is required. In particular, they are ordered to desist and refrain from soliciting borrowers and/or performing services for borrowers or lenders in connection with loans secured directly or collaterally by one or more liens on real property, unless and until they obtain appropriate real estate broker licenses issued by the Department.

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2. Immediately desist and refrain from charging, demanding, claiming, collecting and/or receiving advance fees, as that term is defined in Section 10026 of the Code, for any of the services they offer to others, unless and until they demonstrate and provide evidence satisfactory to the Commissioner that they are properly licensed by the Department as real estate brokers, and:

(a) have an advance fee agreement which has been submitted to the Department and which is in compliance with Sections 2970 and 2972 of the Regulations;

(b) have placed all previously collected advance fees into a trust account for that purpose and are in compliance with Section 10146 of the Code;

(c) have provided an accounting to trust fund owner-beneficiaries pursuant to Section 2972 of the Regulations; and,

(d) are in compliance with California law, as amended effective as of October 11, 2009, with respect to loan modification and/or forbearance services. Under the amended law, they can only collect advance fees for loan modification or other mortgage loan forbearance services related to commercial loans and loans for residential properties containing five or more dwelling units.

DATED:

BARBARA J. BIGBY Acting Real Estate Commissioner

#### **NOTICE:**

Business and Professions Code Section 10139 provides that "Any person acting as a real estate broker or real estate salesperson without a license or who advertises using words indicating that he or she is a real estate broker without being so licensed shall be guilty of a public offense punishable by a fine not exceeding twenty thousand dollars (\$20,000), or by imprisonment in the county jail for a term not to exceed six months, or by both fine and imprisonment; or if a corporation, be punished by a fine not exceeding sixty thousand dollars (\$60,000). . .

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Cris P. Villanueva, CPA, Inc and Crisostomo P. Villanueva 2130 Redwood St, Ste 206 Vallejo, CA 94950

Jennifer Tinsley 6 Fourth Ave Isleton, CA 95641

Jennifer Tinsley 208 Second St Isleton, CA 95641

Jennifer Tinsley PO Box 98 Isleton, CA 95641

Marilu C. Shieh 5306 Judsonville Dr Antioch, CA 94531

Rosita Vallejo Arriaga 1069 Orchard Ave Vallejo, CA 94591

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