1 2	Richard K. Uno, Counsel III (SBN 98275) Bureau of Real Estate P. O. Box 137007 MAY 0 8 2018
3	Sacramento, CA 95813-7007 BUREAU OF REAL ESTATE
4	Telephone: (916) 263-8670
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8	BEFORE THE BUREAU OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of:
12	HEATHER JOANN ESTEBEZ,) NO. H-6675 SAC)
13) <u>ACCUSATION</u> Respondent.
14	Profes house 15 (5)
15	The Complainant, TRICIA D. PARKHURST, a Supervising Special Investigator
16	of the State of California for cause of Accusation against HEATHER JOANN ESTEBEZ
17	(RESPONDENT), is informed and alleges as follows:
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19	The Complainant makes this Accusation in her official capacity.
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21	At all times herein mentioned, Respondent was and is presently licensed and/or
22	has license rights under the Real Estate Law, Part 1 of Division 4 of the California Business and
23	Professions Code (the Code) by the Bureau of Real Estate (the Bureau) as a real estate
24	salesperson.
25	<i>///</i>
26	<i>III</i>
27	<i>III</i>

At all times mentioned, RESPONDENT engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate broker in the State of California, within the meaning of Section 10131(a) of the Code, including the operation and conduct of a residential resale brokerage wherein Respondent bought, sold, or offered to buy or sell, solicited or obtained listings of, and negotiated the purchase, sale or exchange of real property or business opportunities, all for or in expectation of compensation.

On or about April 20, 2016, Paula and Russell Cason (Buyers), by and through their real estate agent, Debbie Mitchell, entered into a purchase agreement for that certain real property commonly known as 3721 Thomasson Lane, Fairfield, California. (Thomasson Property) Sellers were represented by RESPONDENT.

On a date month prior to February, 2016, Francine Merlonghi (Merlonghi), who owned and lived in the adjoining property to the Thomasson Property spoke to RESPONDENT, while she was visiting the Thomasson Property. The adjoining property is commonly known as 2420 Cordelia Road, Fairfield, California (Cordelia Property).

When Merlonghi spoke to Respondent, Merlonghi advised her that the Thomasson Property and Cordelia Property were once a single parcel and was subsequently subdivided. Merlonghi inherited her property from her mother, while the Cordelia property was sold by her father.

Merlonghi disclosed important facts regarding the Thomasson Property, to RESPONDENT during the conversation referred to in Paragraphs 5 and 6, above. Merlonghi advised RESPONDENT that there was an unrecorded easement through the Thomasson Property for her to gain access to her property. Merlonghi further advised RESPONDENT that the

1 Cordelia property was serviced by a well and pump house that were located on the Tomasson 2 Property and that there was a recorded easement regarding the well and pump house. Merlonghi 3 also advise RESPONDENT that the Cordelia Property flooded during heavy rains to the extent 4 that there would be three to four feet of standing water on the property. 5 8 6 On a subsequent day after the conversation set forth above, in Paragraph 7, 7 Merlonghi, while RESPONDENT was on the Thomasson Property, she asked if RESPONDENT 8 had advised the Buyers' agent about the easements and flooding. RESPONDENT told 9 Merlonghi to call her "broker", Timothy Bittle. Merlonghi called Bittle, who was in fact a real 10 estate salesperson, to advise him about the easements and flooding. He was dismissive of 11 Merlonghi and told her "it was none of her business". 12 13 RESPONDENT did not take any steps to investigate any of the information that 14 Merlonghi had disclosed to her. 15 10 16 On August 16, 2016, in reliance on the belief that the well which serviced the 17 Cordelia Property was for the Thomasson Property, Buyers had the water tested at a cost of 18 \$670.00. On September 22, 2016, still relying on the belief that the well serviced the Thomasson 19 Property, Buyers had the well inspected and treated at a cost of \$1,725.58. 20 11 21 The preliminary title report failed to mention the easements. 22 12 23 On or about September 27, 2016, escrow closed on the Thomasson Property. 24 13 25 On or about October 1, 2016, Merlonghi talked to the buyers while they were on 26 the Thomasson Property. Merlonghi introduced herself as their new neighbor and disclosed the 27 information about the easements and gave the Buyers a copy of the recorded easement. This was

the first time that the Buyers learned about the easements and that the Thomasson Property was prone to flooding.

The representations that RESPONDENT made above, were untrue and RESPONDENT knew them to be untrue at the time he made them and were made for the purpose of gaining a commission from buyers.

The facts alleged above violate Sections 10176(a) (material misrepresentation) 10176(b) (false promises to influence, persuade, or induce), 10176(c) (continued flagrant course of misrepresentation), 10176(i) (other conduct/fraud or dishonest dealing) and 10177(j) (other conduct that constitutes fraud or dishonest dealing) of the Code and are grounds for the suspension or revocation of the licenses and license rights of Respondent under Sections 10176(a), 10176(b), 10176(c), 10176(i) and 10177(j) of the Code.

Section 10106 of the Code provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Bureau, the commissioner may request the administrative law judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondent under the Code, and for such other and further relief as may be proper under other provisions of law.

TRICIA D. PARKHURST Supervising Special Investigator

Dated at Sacramento, California,

this 1 day of 1, 2018

DISCOVERY DEMAND

The Bureau of Real Estate hereby requests discovery pursuant to Section 11507.6 of the California Government Code. Failure to provide discovery to the Bureau may result in the exclusion of witnesses and/or documents at the hearing, and other sanctions as the Administrative Law Judge deems appropriate.