DEPARTMENT OF REAL ESTATE P. O. Box 137007 2 Sacramento, CA 95813-7007 3 FILED Telephone: (916) 576-7843 4 JUN 1 7 2021 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of: Case No. H-6987 SAC 12 GENESIS RE OF SAN JOAQUIN, INC. STIPULATION AND AGREEMENT 13 and DARRELL RAY ISAACS, IN SETTLEMENT AND ORDER 14 Respondents. 15 16 It is hereby stipulated by and between Respondent GENESIS RE OF SAN JOAQUIN, INC. ("GENESIS") and DARRELL RAY ISAACS ("ISAACS") (collectively 17 referred to as "Respondents"), acting by and through Michael Fluetsch, counsel for 18 Respondents, and the Complainant, acting by and through Jason D. Lazark, Counsel for the 19 Department of Real Estate, as follows for the purpose of settling and disposing of the 20 Accusation filed on January 4, 2021, in this matter: 21 22 1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which 23 hearing was to be held in accordance with the provisions of the Administrative Procedure Act 24 ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of 25 this Stipulation and Agreement In Settlement and Order ("Stipulation and Agreement"). 26

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- 2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. Respondents filed Notices of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw said Notices of Defense. Respondents acknowledge that they understand that by withdrawing said Notices of Defense they will thereby waive their rights to require the Real Estate Commissioner ("Commissioner") to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA, and that they will waive other rights afforded to them in connection with the hearing, such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondents, pursuant to the limitations set forth below, hereby admit that the factual allegations or findings of fact as set forth in the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.
- 5. This Stipulation and Agreement is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to this proceeding and any other proceeding or case in which the Department, the state or federal government, any agency of this state, or an agency of another state is involved.
- 6. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his Decision in this matter, thereby imposing the penalties and sanctions on Respondents' real estate licenses and license rights as set forth in the below "Order." In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondents shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

- 7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.
- 8. Respondents understand that by agreeing to this Stipulation and Agreement, Respondents agree to be responsible for jointly and severally paying, pursuant to Section 10148 of the California Business and Professions Code ("the Code"), the costs of the audit which resulted in the determination that Respondents committed the trust fund violation(s) found in the Determination of Issues. The amount of such costs is \$3,644.45.
- 9. Respondents further understand that by agreeing to this Stipulation and Agreement, the findings set forth below in the Determination of Issues become final, and that the Commissioner may charge said Respondents for the costs of any audit conducted pursuant to Section 10148 of the Code to determine if the violations have been corrected and hold Respondents jointly and severally responsible for paying the costs of the follow up audit. The maximum costs of said audit shall not exceed \$4,555.56.
- 10. Respondents further understand that by agreeing to this Stipulation and Agreement, Respondents agree to be responsible for jointly and severally paying, pursuant to Section 10106 of the Code, the costs of the investigation and enforcement of this case which resulted in the determination that Respondents committed the violation(s) found in the Determination of Issues. The amount of such cost is \$2,552,90.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions, and waivers, and solely for the purpose of settlement of the pending Accusation without further proceedings, it is stipulated and agreed that the following Determination of Issues shall be made:

The acts and/or omissions of GENESIS as described in the Accusation are grounds for the suspension or revocation of the licenses and license rights of GENESIS under the

provisions of Sections 10145, 10159.5, 10177(d), and 10177(g) of the Code, and Sections 2731, 2831, 2832 and 2834 of Title 10 of the California Code of the Regulations ("the Regulations").

The acts and/or omissions of ISAACS as described in the Accusation are grounds for the suspension or revocation of the licenses and license rights of ISAACS under the provisions of Sections 10145, 10159.2, 10159.5, 10177(d), 10177(g), and 10177(h) of the Code, and Sections 2725, 2731, 2832 and 2834 of the Regulations.

ORDER

I.

AS TO GENESIS

All licenses and licensing rights of GENESIS under the Real Estate Law are suspended for a period of ninety (90) days from the effective date of this Order; provided, however, that:

- 1. Thirty (30) days of said suspension shall be stayed upon the condition that GENESIS petitions pursuant to Section 10175.2 of the Code and pays a monetary penalty pursuant to Section 10175.2 of the Code, at a rate of \$25 for each day of the suspension, for a total monetary penalty of \$750.
- a. Said payment shall be in the form of a cashier's check made payable to the Department of Real Estate. Said check must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the effective date of this Order.
- b. No further cause for disciplinary action against the real estate license of GENESIS occurs within two (2) years from the effective date of the Order in this matter.
- c. If GENESIS fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event, GENESIS shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this decision.

- d. If GENESIS pays the monetary penalty, and if no further cause for disciplinary action against the real estate license of GENESIS occurs within two (2) years from the effective date of the Decision herein, then the stay hereby granted shall become permanent.
- 2. The remaining sixty (60) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:
- a. GENESIS shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California, and
- b. That no final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

II.

AS TO ISAACS

All licenses and licensing rights of ISAACS under the Real Estate Law are suspended for a period of ninety (90) days from the effective date of this Order; provided, however, that:

- 1. Thirty (30) days of said suspension shall be stayed upon the condition that ISAACS petitions pursuant to Section 10175.2 of the Code and pays a monetary penalty pursuant to Section 10175.2 of the Code, at a rate of \$25 for each day of the suspension, for a total monetary penalty of \$750.
- a. Said payment shall be in the form of a cashier's check made payable to the Department of Real Estate. Said check must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the effective date of this Order.
 - b. No further cause for disciplinary action against the real estate license

of ISAACS occurs within two (2) years from the effective date of the Order in this matter.

- c. If ISAACS fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension, in which event, ISAACS shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this decision.
- d. If ISAACS pays the monetary penalty, and if no further cause for disciplinary action against the real estate license of ISAACS occurs within two (2) years from the effective date of the Decision herein, then the stay hereby granted shall become permanent.
- 2. The remaining sixty (60) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:
- a. ISAACS shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California, and
- b. That no final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and re-impose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.
- 3. ISAACS shall, within nine (9) months from the effective date of this Order, take and pass the Professional Responsibility Examination administered by the Department, including the payment of the appropriate examination fee. If ISAACS fails to satisfy this condition, ISAACS's real estate license shall automatically be suspended until ISAACS passes the examination.
- 4. All licenses and licensing rights of ISAACS are indefinitely suspended unless or until ISAACS provides proof satisfactory to the Commissioner, of having taken and successfully completed the continuing education course on trust fund accounting and handling

specified in paragraph (3) of subdivision (a) of Section 10170.5 of the Code. Proof of satisfaction of these requirements includes evidence that ISAACS has successfully completed the trust fund accounting and handling continuing education course, no earlier than one hundred twenty (120) days prior to the effective date of the Order in this matter. Proof of completion of the trust fund accounting and handling course must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the effective date of this Order.

III.

AS TO GENESIS AND ISAACS JOINTLY AND SEVERALLY

- 1. Pursuant to Section 10148 of the Code, Respondents, jointly and severally, shall pay the sum of \$3,644.45 for the Commissioner's cost of the audit which led to this disciplinary action. Respondents shall pay such cost within sixty (60) days of receiving an invoice therefore from the Commissioner. The Commissioner shall indefinitely suspend all licenses and licensing rights of Respondents pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between Respondents and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondents enter into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.
- 2. Respondents, jointly and severally, shall pay the Commissioner's costs, not to exceed \$4,555.56, of any audit conducted pursuant to Section 10148 of the Code to determine if Respondents have corrected the violations described in the Determination of Issues, above, and any other violations found in the audit which led to this disciplinary action. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondents shall pay such cost within sixty (60) days of receiving an invoice therefore from the

Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. If Respondents fail to pay such cost within the sixty (60) days, the Commissioner shall indefinitely suspend all licenses and licensing rights of Respondents under the Real Estate Law until payment is made in full or until Respondents enter into an agreement satisfactory to the Commissioner to provide for payment. Upon full payment, the indefinite suspension provided for in this paragraph shall be stayed.

3. All licenses and licensing rights of Respondents, are indefinitely suspended unless or until Respondents, jointly and severally, pay the sum of \$2,552.90 for the Commissioner's reasonable cost of the investigation and enforcement which led to this disciplinary action. Said payment shall be in the form of a cashier's check or certified check made payable to the Real Estate Fund. The investigative and enforcement costs must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the effective date of this Order.

4 29 21 DATED

JASON D. LAZARK, Counsel

* * *

I have read the Stipulation and Agreement in Settlement and Order and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

I further agree to send the original signed Stipulation and Agreement by mail to the following address no later than one (1) week from the date the Stipulation and Agreement

ľ	is signed by me and my attorney: Department of Real Estate, Legal Section, P.O. Box 137007.
Ž	Sacramento, California 95813-7007. I understand and agrees that if they fail to return the
31	original signed Stipulation and Agreement by the due date, Complainant retains the right to set
4	this matter for hearing.
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6.	4/27/21
7	DATED DARRELL RAY ISAACS,
8	Designated Officer for Respondent, GENESIS RE OF SAN JOAQUIN, INC.
ģ	9/27/2/
10	DARRELE RAY ISAACS, Respondent
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12	I have reviewed the Stipulation and Agreement as to form and content and have advised my client accordingly.
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14	4/28/21 Mohae Itmb
15	DATED Michael Fluetschi
16	Attorney for Respondents, GENESIS RE OF SAN JOAQUIN, INC.
17	And DARRELL RAY ISAACS
18	The foregoing Stimulation and Assessment &
19	The foregoing Stipulation and Agreement is hereby adopted as my Decision in this matter and shall become effective at 12 o'cleck noon on
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21	IT IS SO ORDERED
22	REAL ESTATE COMMISSIONER
23	TOTAL DELATE COMMISSIONER
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25	Bough R. melmen
26	DOUGLAS R. McCAULEY
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